



Potomac Health Foundation  
by the Numbers

2019 - 2020



56 Grants

42 Organizations



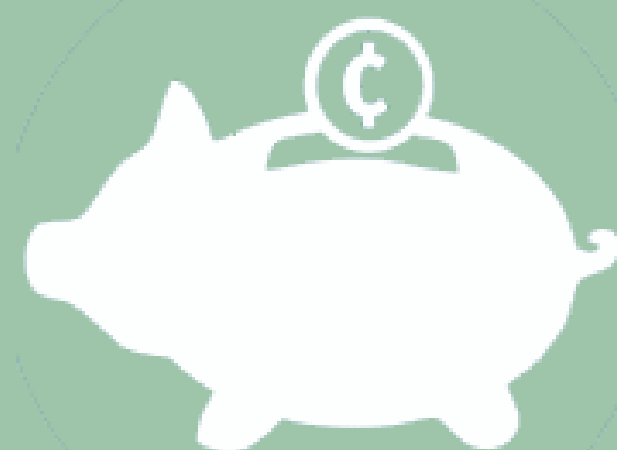
\$5,175,104.00

Since Inception



445 Grants

\$47,000,000.00+



**Board of Directors**

- Marion M. Wall*  
Chair
- Carol S. Shapiro, MD, MBA*  
Vice Chair
- R. Michael Sorensen*  
Treasurer
- Wayne Mallard*  
Secretary
- Howard L. Greenhouse*
- Sam Hill, EdD*
- William M. Moss*
- Megan Perry*
- Sarah Pitkin, PhD*

**Foundation Staff**

- Susie Lee*  
Executive Director
- Erin Matthews Thomas*  
Senior Program Officer
- Kukua Osei-Gyamfi*  
Administrative Assistant

**Contact**

2296 Opitz Boulevard, Suite 200  
Woodbridge, VA 22191  
703-523-0621 (phone)  
571-542-9964 (fax)  
[info@potomachealthfoundation.org](mailto:info@potomachealthfoundation.org)  
[www.potomachealthfoundation.org](http://www.potomachealthfoundation.org)



Potomac Health Foundation made grants in 2019-2020 through the Howard L. Greenhouse Large Grant Program in the areas of access to health care, mental health, and capacity building. Grants were also made to health safety net organizations providing direct clinical or pharmaceutical services to low income, un/under-insured individuals in the community.

The COVID-19 pandemic has had devastating effects in our community, with certain communities in the PHF service area being some of the worst hit in the Commonwealth of Virginia in terms of number of COVID-19 cases. The pandemic has also highlighted existing inequities for low income individuals and people of color who have especially borne the brunt of the pandemic. They are especially vulnerable because of greater exposure to the virus, lower access to health care, and economic challenges.

PHF responded to the pandemic in our role as a funding partner by not disrupting funding to grantees because of any change in programming. PHF also converted all continuation grants to general operating support. PHF made additional COVID-19 response general operating grants to organizations providing direct services to community members, as well as to a regional pooled COVID-19 emergency response fund. In the early stages of the pandemic, PHF also continued to virtually convene partners providing health care and mental health services to keep organizations connected and aware of what resources were available in the community.

Through this time, community partners have shown their resiliency and their ability to adapt in difficult times. Many quickly pivoted to providing telehealth primary care and behavioral health care. Others moved their programming or services to virtual platforms or took careful measures to implement safe public health practices. PHF commits to continuing to support the efforts of our partners during these times.





# Grants Awarded in 2019-2020



## Howard L. Greenhouse Large Grants Year 5 (7/1/2019-6/30/2020)

Stafford Schools Head Start	Stafford Children's Insurance Outreach Program	<b>\$14,492.00</b>
Virginia Community Food Connections	Improving SNAP Access to Affordable Fresh Food for Community Health	<b>\$58,505.00</b>
Virginia Foundation for Community College Education	Potomac Health Foundation Fellows Program	<b>\$125,000.00</b>
Young Invincibles	Healthy Young America-Northern Virginia Campaign	<b>\$125,000.00</b>

## Howard L. Greenhouse Large Grants Year 4 (7/1/2019-6/30/2020)

Greater Washington Community Foundation-Regional Primary Care Coalition	Regional Primary Care Coalition	<b>\$25,000.00</b>
National Coalition of 100 Black Women	Responding and Protecting (RAP) Middle School Students, Parents, Adolescents, and Adults	<b>\$144,000.00</b>
Nueva Vida	Increasing cancer prevention and improving continuity of care to underserved Latinas in PWC	<b>\$104,329.00</b>
Sentara Northern Virginia Medical Center	In-Person Interpreter	<b>\$201,300.00</b>
Pathway Homes	Permanent Supportive Housing for Individuals with Serious Mental Illnesses	<b>\$175,000.00</b>
The Arc of Greater Prince William/INSIGHT, Inc.	VOSAC III	<b>\$48,375.00</b>

## Howard L. Greenhouse Large Grants Year 3 (7/1/2019-6/30/2020)

George Mason University	A Family-Based Empowerment Program to Target Early Treatment for Childhood Obesity in Low Income Latino Communities	<b>\$127,176.00</b>
Northern Virginia Family Service	Mental Health for Families with Children	<b>\$128,955.00</b>
The House, Inc. Student Leadership Center Inc.	The Office on Youth Mental Health and Wellness	<b>\$202,000.00</b>
Voices for Virginia's Children	Equitable Access to Trauma-Informed Children's Mental Health Services	<b>\$60,000.00</b>
Youth for Tomorrow	YFT Mental Health and Substance Abuse Services for the Underserved	<b>\$195,000.00</b>

## Howard L. Greenhouse Large Grants Year 2 (7/1/2019-6/30/2020)

Action in Community Through Service (ACTS)	Behavioral Health Treatment for Homeless Clients	<b>\$115,460.00</b>
Greater Prince William Community Health Center	Bridging the Behavioral Health Gap - GPWCHC/GMU Preceptorship Pipeline Expanding Behavioral Health Service	<b>\$150,000.00</b>
Inova Health Care Services	Capacity in Prince William County Support for Women Experiencing Postpartum Depression	<b>\$166,204.00</b>
Postpartum Support Virginia	Outreach & Education	<b>\$25,000.00</b>
Prince William Drop-In Center	Immigrant Family Reunification:	<b>\$44,000.00</b>
SCAN of Northern Virginia	Building Resilient Youth and Families Workhouse Arts Center - Military in the Arts Initiative	<b>\$105,321.00</b>
Workhouse Arts Foundation, Inc.		<b>\$77,050.00</b>

## Howard L. Greenhouse Large Grants Year 1 (7/1/2019-6/30/2020)

Action in Community Through Service (ACTS)	Prince William Food Rescue	<b>\$120,000.00</b>
Capital Area Food Bank	You Are What You Eat	<b>\$162,797.00</b>
Community Foundation for Northern Virginia	Count the Region	<b>\$25,000.00</b>
George Mason University	Integrating Services to Improve Social Determinants of Health	<b>\$137,700.00</b>
Greater Prince William Community Health Center	Increase Medical Access	<b>\$60,000.00</b>
Lloyd F. Moss Free Clinic	Community Bridge - Addressing the Social Determinants of Health	<b>\$40,000.00</b>
National Korean American Service & Education Consortium (NAKASEC) and CASA	Building Power Through Health	<b>\$249,508.00</b>
Prince William County Public Schools	Examining Our Dimensions of Culture to Cultivate Culturally Responsive Learning Environments	<b>\$41,187.00</b>
Project Mend-A-House	Building for the Future	<b>\$60,000.00</b>
The Virginia Civic Engagement Table	Virginia Counts Coalition (VCC) - Complete Count Committees	<b>\$25,000.00</b>
Virginia Interfaith Center for Public Policy	Health Care Hope: Expanding Medicaid through Congregational Outreach Enroll Virginia - Potomac	<b>\$60,000.00</b>
Virginia Poverty Law Center		<b>\$198,806.00</b>

## Capacity Building Phase 3

Catalogue for Philanthropy	Learning Commons- Recurring In-person Workshops	<b>\$10,000.00</b>
Leadership Prince William	Signature Program Scholarship for People of Color	<b>\$16,500.00</b>
Prince William Chamber of Commerce	Partnering with Business Series	<b>\$10,000.00</b>
NAMI/HOLA	Latinx Mental Health Awareness and Outreach	<b>\$25,000.00</b>
Catchafire	Bridging Talent Gaps and Resources for Nonprofits	<b>\$105,000.00</b>

## Access To Healthcare Grants (1/1/2019 - 12/31/2019)

Northern Virginia Family Service	Kids Connect	<b>\$35,000.00</b>
----------------------------------	--------------	--------------------

## COVID-19 Responsive Funds (2020)

The Community Foundation of Northern Virginia	COVID-19 Response Fund for Northern Virginia.	<b>\$100,000.00</b>
Action in Community Through Service (ACTS)	PHF COVID-19 Funding	<b>\$50,000.00</b>
Greater Prince William Health Center	PHF COVID-19 Funding	<b>\$50,000.00</b>
Lloyd F. Moss Free Clinic	PHF COVID-19 Funding	<b>\$10,000.00</b>
Mason & Partners Clinic (GMU)	PHF COVID-19 Funding	<b>\$20,000.00</b>
NOVA ScriptsCentral, Inc.	PHF COVID-19 Funding	<b>\$20,000.00</b>
The House	PHF COVID-19 Funding	<b>\$20,000.00</b>
Northern Virginia Family Services	PHF COVID-19 Funding	<b>\$40,000.00</b>
Mother of Mercy	PHF COVID-19 Funding	<b>\$50,000.00</b>

## Health Safety Net (HSN) Grants (1/1/2020 - 12/31/2020)

Greater Prince William Community Health Center	General Operating Support	<b>\$150,000.00</b>
Lloyd F. Moss Free Clinic	General Operating Support	<b>\$155,000.00</b>
Mason & Partners Clinic (GMU)	General Operating Support	<b>\$75,000.00</b>
NOVA ScriptsCentral, Inc.	General Operating Support	<b>\$221,410.00</b>
Prince William Area Free Clinic	General Operating Support	<b>\$190,029.00</b>
Rx Partnership	General Operating Support	<b>\$50,000.00</b>
Sentara Northern Virginia Medical Center	General Operating Support	<b>\$175,000.00</b>

# Statements of Financial Position and Activities

## Year End October 31

ASSETS	2019	2018
<b>CURRENT ASSETS</b>		
Cash and Cash Equivalents	\$129,873	\$66,997
Interest Receivable	\$62,555	\$70,477
Settlement Receivable	\$47,757	\$97,168
Prepaid Expenses	\$85,835	\$57,558
<b>Total Current Assets</b>	<b>\$326,020</b>	<b>\$292,200</b>
<b>NONCURRENT ASSETS</b>		
Settlement Receivable, Net of Current Portion	-	\$45,353
Investments	\$110,996,920	\$107,331,165
Property and Equipment, Net of Accumulated Depreciation of \$44,908 and \$40,713, Respectively	\$3,190	\$6,385
<b>Total Noncurrent Assets</b>	<b>\$111,000,110</b>	<b>\$107,382,903</b>
<b>Total Assets</b>	<b>\$111,326,130</b>	<b>\$107,675,103</b>

LIABILITIES AND NET ASSETS	2019	2018
<b>CURRENT LIABILITIES</b>		
Accounts Payable	\$209,788	\$209,270
Due to Related Parties	\$23,562	\$27,927
Grants Payable	\$1,383,718	\$891,105
<b>Total Current Liabilities</b>	<b>\$1,617,068</b>	<b>\$1,128,302</b>
<b>NONCURRENT LIABILITIES</b>		
Deferred Federal Excise Taxes	\$159,922	\$123,599
<b>Total Liabilities</b>	<b>\$1,776,990</b>	<b>\$1,251,901</b>
<b>NET ASSETS</b>		
Net Assets Without Donor Restriction	\$109,549,140	\$106,423,202
<b>Total Liabilities and Net Assets</b>	<b>\$111,326,130</b>	<b>\$107,675,103</b>

Statements of Activities	2019	2018
<b>REVENUE AND SUPPORT</b>		
Investment Income, Net	\$9,423,275	\$1,800,539
Public Support	-	\$4,090
<b>Total Revenue and Support</b>	<b>\$9,423,275</b>	<b>\$1,804,629</b>
<b>EXPENSES</b>		
Program Expense	\$5,880,644	\$4,864,873
Management and Administrative	\$416,693	\$372,030
<b>Total Expenses</b>	<b>\$6,297,337</b>	<b>\$5,236,903</b>
<b>CHANGE IN NET ASSETS</b>		
Net Assets Without Donor Restrictions - Beginning of Year	\$106,423,202	\$109,855,476
Net Assets Without Donor Restrictions - End of Year	\$109,549,140	\$106,423,202
<b>Total Change</b>	<b>\$3,125,938</b>	<b>-\$3,432,274</b>

*Improving the health of the community by increasing access to health care for the medically underserved.*

*We value equitable access to health care. As such, we are a catalyst for ideas to improve access to health care for the medically underserved. Our work is informed by the lived experiences of community members.*